

**TELFORD HOMES GALLIONS POINT:  
TAKE THE LEAP AND GET ON THE PROPERTY LADDER**

- *Telford Homes' Gallions Point development to host a special event for First Time Buyers on 29<sup>th</sup> February 2020*
- *Located in the Royal Docks, development offers stylish one, two and three bedroom contemporary apartments with one and two beds available under Help to Buy*
- *Gallions Point is located in an exciting new London neighbourhood within easy reach of Canary Wharf via Gallions Reach DLR located adjacent to the development.*
- *Prices begin at £376,500 for a one bed apartment with Independent Financial Advisors on hand to provide advice and support for first time buyers.*

On Saturday 29<sup>th</sup> February 2020, Telford Homes will host a dedicated event for first time buyers at the Gallions Point Sales Suite. Gallions Point is a new, unique riverside neighbourhood comprising of 127 homes in the heart of the Royal Docks. Spanning over 275 acres by the River Thames, the Royal Docks is undergoing a £314 million regeneration programme over the next five years and will become one of the most exciting new places to live in the capital. As part of this renaissance, Telford Homes is creating a new neighbourhood with this stylish, contemporary development enabling a new generation of homebuyers to own their own home and be a part of this area's exciting story.

Gallions Point is unique in that all one and two bedroom homes are available through the Help to Buy scheme and comes with the standard 10 year NHBC warranty as well as a two year new homes guarantee.

Buying a new home can be daunting, so all buyers will be able to speak to Independent Financial Advisors to learn more about the process including financing deposits and how much buyers can borrow. With the London Help to Buy Scheme buyers can loan 40% of the purchase price from the Government, and buyers only need a 5% deposit with a mortgage covering the remaining. The government scheme is available on new homes in London up to the property value of £600,000 so buyers looking to move from renting to buying can get a stunning home of their own with views of the River at Gallions Point.

Homes available for this event include a stylish collection of one, two and three bedroom apartments. Prospective buyers will also have the opportunity to experience the lifestyle first hand with one bedroom and two bedroom show homes by Studio Morton and ArtSpace on site.

The architecture and exterior design of Gallions Point is drawn from the area's previous incarnation as a thriving, prosperous dock where large ships frequently passed and unloaded at the warehouses on the dock side. This maritime heritage is evident in the materials and bricks used on the residential buildings to the design of the courtyards, which reflect the design aesthetic of the Royal Docks, creating a sense of space and connection with the waterside.

Understanding buying home can be daunting; Gallions Point has been carefully designed with a 24-hour concierge service to help meet all residents' needs. Each buyer is also assigned both a

Customer Service Manager (on hand 24/7 for emergency support) as well as a Customer Relations Manager (who they can liaise with about any queries and who is on hand to help throughout the buying process). The Customer Relations Manager will also meet the buyer onsite on moving day to show them how everything works, and will do the same for people letting their flat for up to three different tenants.

A primary focus for homes at Gallions Point is leisure and relaxation at home. The development has three courtyard gardens, as well as a private residents' lounge in each block. Representing a modern interpretation of warehouse living, the apartments have been cleverly designed to maximise space and create generously sized contemporary living accommodation. Floor to ceiling windows flood the rooms with light with outdoor space in the form of either a balcony or terrace, whilst many also have inset winter gardens with Juliette balconies.

The contemporary kitchen and living spaces combine form with function; with kitchens by renowned designer Urban Myth combined with stone work surfaces and fully integrated Smeg appliances, making the cooking space stylish and top quality, both for cooking and entertaining.

Due to complete in spring/summer 2020, residents of Gallions Point have access to a quality lifestyle with a plethora of shops, entertainment and leisure nearby. From Gallions Reach Shopping Park with over 35 major stores and restaurants to the iconic One Canada Square centre at nearby Canary Wharf, there are multiple sources of entertainment and leisure available including the O2 and the Excel Centre. For sports enthusiasts, the London Watersports Centre offers a wide array of activities including sailing, canoeing and a 2,000 metre rowing course, a unique benefit of living so close to the water.

**Simon Halfhide, Group Sales Director at Telford Homes, said:** "Gallions Point is a unique development where we are creating an inspiring, community led neighbourhood for a new generation of homebuyers with one and two bedroom apartments available under the Help to Buy scheme. We believe the opportunity to be one of the best in London, the guarantees and high specification of the apartments makes it a unique proposition. And the location means it is in prime position for price growth, with prices set to rise significantly once the regeneration is complete.

"As part of our first time buyer event, we will have independent financial advisers available for counsel to provide impartial information and support as this process can be daunting especially for first time buyers. We have already seen strong early investment into Royal Docks, which has transformed the area with much more still to come, making it an increasingly desirable place to live and work."

Newly designated as London's only Enterprise Zone, the Royal Docks is set to attract major businesses, creative industries and individuals, leisure facilities and huge investment with the first new commercial properties already in operation.

First completions are scheduled for Spring/Summer 2020 with prices at Gallions Point starting from £348,750 for a one bedroom apartment. The sales suite is located at Atlantis Avenue, E16 7AB right next to Gallions Reach DLR.

For more information buyers can visit [www.gallionspoint.co.uk](http://www.gallionspoint.co.uk) or contact Telford Homes on 020 3538 3273.

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**For further press information contact Good Relations Property:**

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#### **EDITORS NOTES**

Established in 2000, Telford Homes has grown to become one of London's largest residential developers. As a [Trammell Crow Company](#) developer, we are dedicated to delivering the homes and creating the places that London needs. Our buildings are bespoke designs consisting of various housing tenures, alongside commercial properties and community buildings.

Being a valued partner to landowners, housing associations, local authorities, build to rent investors and our supply chain is a key part of Telford Homes' strong brand reputation, as is looking after everyone who works for us.

Telford Homes' high standards and exceptional customer service have gained the company a number of awards including 'Homebuilder of the Year' at the Sunday Times British Homes Awards 2019 and Bow Garden Square has received 'Best Regeneration' at the Evening Standard New Homes Awards 2019 and 'Development of the Year' at the RESI Awards 2019. The Company's independent customer satisfaction survey for 2018 highlights that an average of 99% of customers would recommend Telford Homes. [www.telfordhomes.london](http://www.telfordhomes.london)